

#### Published by Global Competition Review in association with

**AEQUO Law Firm** 

Analysis Group

Baker Botts LLP

Bruun & Hjejle

Cadwalader, Wickersham & Taft LLP

Dechert LLP

Dryllerakis & Associates

ELIG Gürkaynak Attorneys-at-Law

FBC – Fischer Behar Chen

Well Orion & Co

Freshfields Bruckhaus Deringer LLP

Herbert Smith Freehills LLP

Hogan Lovells

Kellerhals Carrard

Morgan Lewis & Bockius UK LLP

Oppenländer Rechtsanwälte

Popovici Niţu Stoica & Asociaţii

Quinn Emanuel Urquhart & Sullivan, LLP

Shearman & Sterling LLP

SZA Schilling, Zutt & Anschütz

Rechtsanwaltsgesellschaft mbH

Vieira de Almeida

White & Case

WilmerHale LLP



A Global Competition Review Special Report

Reproduced with permission from Law Business Research Ltd

This article was first published in June 2018

For further information please contact Natalie.Clarke@lbresearch.com



Senior co-publishing business development manager George Ingledew george.ingledew@globalcompetitionreview.com +44 203 780 4146

Co-publishing manager Jordan Hunter jordan.hunter@globalcompetitionreview.com +44 20 3780 4249

Senior production editor Simon Busby Senior subeditor Charlotte Stretch Chief subeditor Jonathan Allen Head of production Adam Myers Editorial assistant lain wilson

Editor, Global Competition Review Pallavi Guniganti Publisher Clare Bolton

Subscription details

To subscribe please contact Global Competition Review 87 Lancaster Road London, W11 1QQ United Kingdom

Tel: +44 20 7908 9205 Fax: +44 20 7229 6910

subscriptions @global competition review.com

No photocopying. CLA and other agency licensing systems do not apply. For an authorised copy contact claire.bagnall@globalcompetitionreview.com

The information provided in this publication is general and may not apply in a specific situation. Legal advice should always be sought before taking any legal action based on the information provided. This information is not intended to create, nor does receipt of it constitute, a lawyer–client relationship. The publishers and authors accept no responsibility for any acts or omissions contained herein. Although the information provided is accurate as of May 2017, be advised that this is a developing area.

© 2017 Law Business Research Limited

ISSN: 2398-7766

Printed and distributed by Encompass Print Solutions

Tel: 0844 2480 112

## Published in association with:

**AEQUO Law Firm** 

Baker Botts LLP

bpv Hügel Rechtsanwälte

Bruun & Hjejle

Cadwalader, Wickersham & Taft LLP

Cooley

Covington & Burling LLP

**DLA Piper** 

**Dryllerakis & Associates** 

ELIG, Attorneys-at-Law

Fatur LLC

FBC – Fischer Behar Chen Well Orion & Co

Freshfields Bruckhaus Deringer LLP

Gide Loyrette Nouel

Herbert Smith Freehills LLP

Hogan Lovells

Kellerhals Carrard

Morgan Lewis & Bockius UK LLP

Motieka & Audzevičius

Norton Rose Fulbright LLP

Oppenländer Rechtsanwälte

Popovici Niţu Stoica & Asociaţii

Quinn Emanuel Urquhart & Sullivan, LLP

Shearman & Sterling LLP

Simonsen Vogt Wiig AS

SZA Schilling, Zutt & Anschütz Rechtsanwalts AG

Vieira de Almeida & Associados

Willkie Farr & Gallagher LLP

WilmerHale LLP

# Europe

European Union		Austria	
Directorate General for Competition Johannes Laitenberger Director general	1	Federal Competition Authority  Sarah Fuerlinger  Case handler and spokesperson	69
Abuse of Dominance Frédéric Louis and Cormac O'Daly WilmerHale LLP	3	Overview Astrid Ablasser-Neuhuber and Florian Neumayr bpv Hügel Rechtsanwälte	71
Cartels and Leniency	9	Belgium	
Shearman & Sterling LLP  E-Commerce  Becket McGrath Cooley	. 14	Competition Authority  Jacques Steenbergen  President	78
<b>Energy</b> Salomé Cisnal de Ugarte and Matthew Levitt	. 18	Croatia	
Hogan Lovells  Financial Services  Vincent Brophy and Tom Bainbridge	. 26	Competition Agency	79
Cadwalader, Wickersham & Taft LLP		Cyprus	
IP & Antitrust  Nadine Herrmann and Henning Wienstroth  Quinn Emanuel Urquhart & Sullivan, LLP		Commission for the Protection of Competition Loukia Christodoulou Chairperson	83
Joint Ventures Catriona Hatton and David Cardwell Baker Botts LLP	. 3/	Denmark	
Merger Control	. 42	Competition and Consumer Authority Jakob Hald Director general	86
		Overview	88
Pharmaceuticals Miranda Cole and Jennifer Boudet Covington & Burling LLP	. 53	Olaf Koktvedgaard, Søren Zinck and Frederik André Bork Bruun & Hjejle	
State Aid Falk Schöning and David Dauchez Hogan Lovells	. 58	Merger Control	94
Vertical Agreements	. 63	France	
Jacques-Philippe Gunther, Adrien Giraud and Maxime de l'Estang Willkie Farr & Gallagher LLP		Competition Authority	99
		Merger Control	101

Germany	Latvia	
Federal Cartel Office	Competition Council	42
Merger Control	Lithuania	
Private Antitrust Litigation	Competition Council	45
Greece	Overview	47
Hellenic Competition Commission	Luxembourg	
Overview	Competition Council	54
Hungary  Competition Authority	Moldova  Competition Council	57
Ireland  Competition and Consumer Protection	Netherlands  Authority for Consumers and Markets	59
Commission	Chairman  Private Antitrust Litigation	63
Italy	Freshfields Bruckhaus Deringer LLP	
Competition Authority	Norway	
Chairman           Cartels	Competition Authority	67
Alessandro Boso Caretta DLA Piper	Overview	

Poland	Sweden	
Office of Competition and Consumer Protection	Competition Authority Karin Lunning Acting director general	. 200
Portugal  Competition Authority178	Switzerland  Overview  Daniel Emch, Anna-Antonina Gottret and Stefanie Schuler	
Margarida Matos Rosa President	Kellerhals Carrard	
Overview	Turkey  Cartels	206
	Gönenç Gürkaynak and Öznur İnanılır ELIG, Attorneys-at-Law	. 200
Romania  Overview	Dominance	. 211
Russia	Merger Control	216
Federal Antimonopoly Service	Ukraine	
Slovenia	Merger Control  Denis Lysenko, Sergey Denisenko and Yevgen Blok AEQUO Law Firm	. 221
Overview	United Kingdom	
Spain	Competition and Markets Authority Andrea Coscelli Acting chief executive	. 224
National Authority for Markets and Competition	Cartel Enforcement Frances Murphy, Omar Shah and Joanna Christoforou Morgan Lewis & Bockius UK LLP	. 227
	Telecoms  Mark Simpson and Amanda Town  Norton Rose Fulbright LLP	. 233

## Middle East and Africa

COMESA	Mauritius
Competition Commission	Competition Commission
Egypt	Mozambique
Competition Authority	Overview
Israel	Zambia
Antitrust Authority	Competition and Consumer Protection Commission
Tal Eyal-Boger, Ziv Schwartz and Shani Brown FBC – Fischer Behar Chen Well Orion & Co	
Jordan	
Competition Directorate	

Global Competition Review is delighted to publish 2018 edition of *The European, Middle Eastern & African Antitrust Review*, one of a series of three special reports that have been conceived to deliver specialist intelligence and research to our readers – general counsel, government agencies and private practice lawyers – who must navigate the world's increasingly complex competition regimes.

Like its sister reports, *The Antitrust Review of the Americas* and *The Asia-Pacific Antitrust Review*, *The European, Middle Eastern & African Antitrust Review* provides an unparalleled annual update, from competition enforcers and leading practitioners, on key developments in the field.

In preparing this report, *Global Competition Review* has worked with leading competition lawyers and government officials. Their knowledge and experience – and above all their ability to put law and policy into context – give the report special value. We are grateful to all of the contributors and their firms for their time and commitment to the publication.

Although every effort has been made to ensure that all the matters of concern to readers are covered, competition law is a complex and fast-changing field of practice, and therefore specific legal advice should always be sought. Subscribers to *Global Competition Review* will receive regular updates on any changes to relevant laws over the coming year.

#### **Global Competition Review**

London

July 2017

### Israel: Overview

#### Tal Eyal-Boger, Ziv Schwartz and Shani Brown

FBC - Fischer Behar Chen Well Orion & Co

The Restrictive Trade Practices Law, 5748-1988 (the Law) is the primary law dealing with antitrust issues in Israel and its objective is to prevent harm to competition or the public. The Law contains the substantive rules that apply to the various restrictive trade practices (restrictive arrangements; mergers; monopolies; concerted groups).

In addition, the Law encompasses rules concerning the structure and the powers of the Israeli Antitrust Authority (the IAA), the director general of the IAA (the Director General) and the Antitrust Tribunal (the Tribunal), as well as procedural rules that apply to cases brought before each of them.

Recent years have been characterised by a trend for strengthening the position of the IAA; increasing administrative enforcement, criminal enforcement as well as the focus of the IAA on its advisory capacity within the government; and increasing civil 'follow-on' class actions against international cartels. The IAA also continued to promote in the previous year a comprehensive reform to the Law, including suggested changes of substantive matters as well as procedure and terminology.

#### Restrictive arrangements control regime

Definition

Section 2(a) of the Law defines a restrictive arrangement as an arrangement, between persons (including legal entities) conducting business, according to which at least one of the parties restricts itself in such manner that might prevent or reduce competition between the person and the other parties to the arrangement, or any of them, or between the person and a third party. Section 2(b) of the Law also provides conclusive presumptions that an arrangement involving a restraint will be deemed to be a restrictive arrangement if it relates to:

- the price to be demanded offered or paid;
- the profit to be obtained;
- market allocation; and
- the quantity, quality or type of assets or services in the business.

In general, a restrictive arrangement is prohibited according to the Law unless it is permitted in accordance with the Law. Section 4 of the Law establishes that the parties to a restrictive arrangement can receive an approval from the Tribunal in the case where the Tribunal finds that the arrangement is in the public interest; or it can be exempted by the Director General upon the request of a party to a restrictive arrangement and following consultation of the director general with the exemptions and mergers committee. The Director General considers whether the restrictive arrangement considerably reduces competition or causes substantial harm to competition, whether the objective of the arrangement is to reduce or eliminate competition and whether the restraints in the arrangement are necessary to fulfil the objectives of the arrangement.

With regard to the extraterritorial application of the restrictive arrangement control regime – the IAA applies the 'effects doctrine' in order to acquire extraterritorial jurisdiction over restrictive

arrangements, including cartels executed outside of Israel which harm competition in Israel.

#### Statutory exemptions

A statutory exemption may also apply to certain arrangements, detailed within section 3 of the Law, inter alia, in cases of arrangements involving restraints, all of which are established by law; arrangements relating to specific business sectors (eg, agricultural, international air or sea transformation); arrangements involving restraints relating to intellectual property rights, etc.

#### **Block exemptions**

Section 15(a) of the Law grants the Director General the power to establish block exemptions. By publishing block exemptions, the Director General essentially exempts parties to a restrictive arrangement from seeking a specific exemption from the Director General or the approval of the Tribunal, subject to the fulfilment of the terms of the various block exemptions. In recent years, the IAA has published various block exemptions, including block exemptions for:

- restrictive arrangements causing de minims harm to competition;
- ioint ventures:
- · research and development agreements;
- · exclusive dealing
- exclusive distribution or franchise;
- · non-horizontal arrangements without price restrictions; and
- joint ventures for the marketing and supply of security equipment in foreign countries.

In September 2016, the IAA renewed and amended several block exemptions. Inter alia, the IAA established procedures for when market shares of parties to a restrictive arrangement increase and exceed the permitted levels under the relevant block exemption, during the exemption period.

Additionally, in May 2017, the IAA published a draft block exemption for syndicated loans which enables several financial institutions to provide loans to commercial entities through a syndicate, subject to conditions set in the draft block exemption. Nonetheless, syndicated loans provided by large banks will meet the draft block exemption only in exceptional cases and under certain circumstances.

Recent developments in the restrictive arrangements control regime

A significant ruling of the Israeli Supreme Court regarding restrictive arrangement has been the *Shufersal* ruling. Israel's largest food chain (Shufersal) was convicted of breach of merger conditions and attempting to engage in a restrictive arrangement. The *Shufersal* ruling indicates a strict approach towards anticompetitive conduct and sets two important precedents.

First, the imposition of stricter penalties for antitrust violations, as for the first time in Israel, imprisonment sentences (of the CEO and vice-president for marketing) were imposed for violating merger conditions and for attempting to set a vertical restrictive arrangement. The second precedent set is that, as a rule, vertical arrangements would not be presumed (per se) to constitute a restrictive arrangement; however, such arrangements would be examined primarily on the basis of their likelihood to harm competition, under the Law's definition of a 'restrictive arrangement' (a rule of reason analysis).

Pursuant to the *Shufersal* ruling's implications on the analysis of vertical arrangements, in January 2017, the IAA published a draft guideline clarifying its policy regarding vertical resale price maintenance arrangements (RPM) – arrangements in which one link in the supply chain of goods dictates the price charged for the goods by the next link in the chain (ie, vertical arrangements between supplier and retailer or distributor). The IAA stated that, as a rule, RPM arrangements have no place in the retail sector, unless two cumulative conditions are met: that sufficient competition exists in the market; and that the arrangement is required for the purpose of gaining clear pro-competitive benefits.

In 2015 the District Court convicted several of Israel's largest bakeries in a price-fixing and market-allocation cartel in the bread market and imposed long prison sentences on their officers. Pursuant to a March 2017 appeal submitted by the defendants, the Supreme Court reduced the prison sentences of two of the bakeries' CEOs to three months of imprisonment and three months of community service. Pursuant to a plea bargain reached in October 2017 between the IAA and defendants from the Angel Bakery, the defendants admitted to being a party to a restrictive arrangement under aggravating circumstances. In accordance with the plea bargain, the CEO of the bakery was sentenced by the District Court to five months of imprisonment.

In June 2018, the IAA published for the public's comments a draft policy paper pertaining to the matter of the interpretation of sections 14(a) and 15(a) of the Law – ie, what will be deemed an arrangement that the objective of which is to reduce competition. The IAA stated that the publication is made against the backdrop of the IAA's suggestion to broaden certain block exemptions to include self-assessment analysis. The draft clarifies that in order for the block exemptions to be applicable, it is not enough to establish that the competitive harm is insignificant, or that there is no harm to competition in a significant part of the market. Rather, it shall be established that the arrangement has a legitimate purpose and that all of the restraints included in it are necessary to fulfil that legitimate purpose.

In February 2017, the IAA filed an indictment against five computer companies and 11 officers in those companies, in respect to violations of the Law and the Penal Law, 5737-1977. The indictment includes allegations of collusions in tenders and tender offers for the purchase of computer equipment, valued at over 17 million New Israeli shekels. In the course of August to October 2017, the District Court sentenced several of the defendants involved in the alleged collusions to community service of up to six months and to penal fines ranging between approximately €9,500 to €24,000, as well as a fine of approximately €60,000 imposed on an involved company.

On December 2017, the IAA submitted an indictment against the Taxi Drivers' Association in Israel and its chairman, pertaining to allegations that the association and its chairman recommended the members of the associations to act according to a united course of action, in violation of the Law. It was alleged that the taxi drivers were recommended not to provide any discounts from the price list for travel from the Ben Gurion airport.

In February 2017, the IAA published a draft guideline regulating the sharing of data between competing entities for the purpose of confronting cyberattacks. The draft recognises the necessity of sharing security information due to the increase of cyberthreats in recent years and the realisation that information possessed by one entity is not always sufficient for revealing the full scope of cyberthreats against it. The draft proposes a 'safe harbour' and establishes two conditions: that the type of information shared is 'technical' and not related to the competitors' commercial activities; and that prevention of access to shared information systems, without reasonable justification, may constitute a prohibited restrictive arrangement.

In November 2016, the Tel Aviv District Court imposed a fine and sentenced a lawyer to three months imprisonment for helping business owners disguise a bid-rigging scheme as a partnership termination agreement. The decision was the first time that an Israeli court imprisoned a lawyer for his role in a cartel. The abovementioned lawyer who appealed the sentence, however, eventually withdrew his appeal during a hearing before the Supreme Court. In the hearing it was also agreed to impose four months of community service, in lieu of the imprisonment sentenced by the District Court.

#### Merger control regime

Definition

The Law defines the term 'merger of companies' broadly by providing a non-exhaustive list that includes:

the acquisition of a company's main assets by another company or the acquisition of shares in a company by another company by which the acquiring company is accorded more than a quarter of the nominal value of the issued share capital, or of the voting power, or the power to appoint more than a quarter of the directors, or participation in more than a quarter of the profits of such company; the acquisition may be direct or indirect or by way of rights accorded by contract.

Nevertheless, due to the broad definition of 'merger' under the Law, even the acquisition of less than a quarter of any of the above-mentioned rights may constitute a merger, under certain circumstances.

Mergers involving foreign parties

The Law will apply to a merger involving a foreign party if at least two of the merging parties meet the conditions of the Nexus Test, set forth in the IAA's Merger Guidelines (the Guidelines).

- If a foreign company is registered in Israel in such circumstances the Law applies explicitly.
- If a foreign company has a 'merger affiliation' with an Israeli company in such circumstances, according to the Guidelines, a merger transaction between a foreign company (affiliated with an Israeli company) and an Israeli company creates an indirect merger between the two Israeli companies. The Guidelines provide that when a foreign company holds more than a quarter of any of the above-mentioned rights (ie, the nominal value of the issued share capital; or the voting power; or the power to appoint more than a quarter of the directors; or participation in more than a quarter of the profits) in an Israeli company, it will be viewed as a party to any merger transaction involving the foreign company.
- If a foreign company maintains a place of business in Israel, ie, if it holds a significant influence over the conduct of a local representative.

#### Thresholds for filing

The Law requires all merging companies to file a merger notification with the IAA when (at least) one of the following thresholds set under the Law is met:

- the combined sales turnover of the merging companies in Israel in the fiscal year preceding the merger exceeds 150 million New Israeli shekels and each of the merging companies' sales turnover exceeds 10 million New Israeli shekels;
- as a result of the merger, the combined market share (in any market) of the merging companies in the total production, sales, marketing or acquisition of particular goods or similar goods, or the provision of a particular service or a similar service, exceeds 50 per cent of the market; or
- one of the parties has a 'monopoly' (ie, holds more than 50 per cent
  of the total supply or purchase in a certain market in Israel, which
  may be either a product or a service market, including markets
  not relevant to the transaction).

The market share and turnover calculations must take into consideration all of the entities controlling or controlled by each party.

The requirements set forth above, apply solely with respect to the company's turnover and market share in Israel.

#### Merger evaluation process

The Law provides that the Director General is required to notify the merging companies of her decision with respect to the merger within 30 days of the date in which the completed notification forms were received from all the merging parties. Nonetheless, the Director General may approach the parties or the Tribunal with a request to extend the deadline. If the Director General does not render a decision within the 30-day notification period and no extension was granted, the merger is deemed approved.

As a practical matter, when cross-border merger transactions require approval in multiple jurisdictions, the IAA will sometimes take into account the decisions made by other authorities in different jurisdictions (primarily the US Federal Trade Commission, Department of Justice and the EU Commission), where there are no unique circumstances concerning the Israeli market. It is also possible that parties in such circumstances waive their right to confidentiality with respect to information provided to competition authorities, in order to enable the IAA to seek information from those authorities with respect to the merger. The Director General is mandated to object to a merger of companies, or to stipulate conditions for the merger, if she finds that there is reasonable likelihood that, as a result of the merger, competition in the relevant sector would be significantly harmed or that the public would be harmed by:

- the high price level of an asset or of a service;
- the low quality of an asset or of a service; or
- the available quantity of the asset, of the scope of the service supplied, or the constancy and conditions of supply.

#### Recent developments in the merger control regime

In February 2017, the IAA published a notice regarding a fast track for the approval of mergers that do not harm competition (the ultra-green mergers procedure). Decisions regarding ultra-green mergers are rendered in a significantly shorter time period than provided under the Law. According to the IAA, since the procedure's application, the average ultra-green merger review period has been less than five days. The review of an ultra-green merger by the IAA is limited in scope and based, principally, on the submitted merger notices. Accordingly, to be classified as an ultra-green merger the

parties are required to submit, inter alia, full merger notices that are signed by the CEO and internal legal adviser of the submitting party; to provide each party's holding structure; and to expand on relevant information.

In recent months, the IAA objected to several mergers it reviewed.

- On May 2018, the acting Director General announced his objection to the merger between Bank Mizrahi-Tefahot and Bank Igud. It was mentioned by the IAA that the Israeli banking sector is a highly concentrated sector with multiple competitive problems, one of which is extremely high barriers to entry. The IAA stated that the disappearance of Bank Igud as a competitor likely would harm the already limited competition over private customers in the banking sector.
- On January 2018, the acting Director General announced his
  objection to the merger between Israir and Sun-Dor, two Israeli
  airline companies. Sun-Dor is a subsidiary of El-Al, the leading
  local carrier. The IAA found that the proposed merger would
  harm competition in both domestic and international flights.
- On September 2017 the IAA approved a merger between Shufersal Ltd, Israel's leading retail food chain, and New Pharm Drugstores Ltd, one of the largest drugstores chains in Israel, subject to conditions. The merger review indicated that there is overlap between the activities of the parties which may raise competitive concerns in areas without supermarkets or drugstores sufficiently close to the parties' stores and sufficiently similar to the parties' stores in terms of the scope and variety of products sold; another concern examined was that Shufersal, following the merger with New-Pharm, would have unilateral market power towards suppliers that currently supply products both to Shufersal and to New-Pharm. Pursuant to the IAA's analysis, the IAA decided to approve the merger subject to conditions requiring the sale of nine New-Pharm drugstores to a single buyer, who is not affiliated with the parties.

#### Monopoly control regime

Definition

According to section 26(a) of the Law, the concentration of more than half of the total supply or acquisition of an asset, or more than half of the total provision or acquisition of a service, in the hands of one person (or entity) shall be deemed a monopoly.

Under the current regime, the declaration of a monopoly by the Director General is of declaratory validity only, meaning that a monopoly is a matter of 'status'. Therefore, the obligations and limitations applied to a monopoly owner exist regardless of the Director General's declaration or lack thereof.

#### Limitations

In general, a status of monopoly is not prohibited. Nonetheless, monopolists must abide by several strict standards of conduct:

- a monopoly owner may not unreasonably refuse to deal (supply or purchase) goods or services in a market in which it holds a monopolistic market share; and
- a monopoly owner may not act in a manner that constitutes abuse of its dominant position in the market, in a manner likely to reduce competition in business or to harm the public. An abuse of a dominant position by a monopoly owner includes, inter alia:
  - · charging unfair prices for products or services;
  - reducing or increasing quantity of products or services that the monopoly owner offers, not in the framework of a fair competitive action;

- applying dissimilar contractual conditions to similar transactions, which might grant certain customers and suppliers an unfair advantage over their competitors; and
- subjecting a transaction with regard to an asset or service of the monopoly to conditions which are unrelated to the subject matter of the transaction (tying).

In this regard, the Director General has the authority to supervise and instruct the monopolist in its business activities, to ensure that its behaviour, or that the mere existence of a monopoly, does not harm competition in the market or the public.

The Tribunal may, upon application by the Director General, instruct the monopolist to sell an asset in its possession if it has found that this may prevent harm or the risk of significant harm to competition or to the public.

#### Recent developments in the monopoly control regime

In March 2018 the IAA notified Bezeq Israeli Communications Company Ltd, Israel's leading communication group, that it is considering determining that Bezeq allegedly abused its position in the market in a manner liable to harm competition. The alleged abuse involved, according to the IAA, blocking and obstructing competitors that wished to deploy a line-based communications network over the Bezeq infrastructure. Therefore, Bezeq was allegedly abusing its position as a monopoly by unreasonably refusing to give access to its monopolistic product. The IAA is considering imposing sanctions amounting to almost €7.20 million on Bezeq and also considering sanctions amounting to approximately €168,000 on a senior official in Bezeq.

In March 2017, the IAA announced its intention to impose financial sanctions of 62 million New Israeli shekels on the Central Bottling Company (Coca-Cola Israel) for:

- abusing its monopolistic status in the cola soft-drink market;
- violation of provisions;
- breach of a Consent Decree; and
- breach of merger terms.

The IAA is also considering imposing a fine of 340,000 New Israeli shekels on a senior officer of the Company.

In March 2017, the IAA imposed financial sanctions of 13 million New Israeli shekels on Israel Electric Corporation for abusing its monopoly position by denying services to large business customers who purchased electricity from independent power producers. The IAA also imposed personal sanctions on senior officers in the corporation in unprecedented amounts, ranging from 110,000 to 165,000 New Israeli shekels.

In recent years the IAA has considered ceasing its active standalone declaration of monopolies and extending the application of the monopoly regime to entities based on market power, rather than solely on market share. The IAA stated in the past that the active stand-alone declaration of monopolies greatly consumes the IAA's resources, while such efforts contribute minimally to competition. Further, in its most recent publication in this regard, the IAA stated that competition regimes are converging toward the notion that single firm conduct provisions should be applied only to firms that have 'substantial market power'.

Following a formal re-evaluation of the IAA's policy regarding the prohibition on excessive pricing by monopolies, in February 2017, the IAA published its final public statement regarding its considerations in the enforcement of the prohibition on charging unfair high prices. The IAA established that enforcement will be made where there is no

competitive alternative and there is no designated regulator engaged directly in price; also, the IAA repealed the 'safe harbour' defence, whereby no enforcement action will be taken against the monopoly holder if the difference between the price of the product and the cost of its production is less than 20 per cent.

#### Concerted group control regime

Definition

According to the Law, the Director General may determine that a limited group of persons conducting business and possessing a concentration of more than half of the total supply or acquisition of an asset or provision or acquisition of a service, constitutes a concerted group, if the Director General determines that all of the following conditions are met:

- there is limited competition or there are conditions for limited competition between the group's members or within the market in which they operate; and
- instructions imposed by the Director General are expected to prevent a significant harm or concern for harm to competition in the market or to the public, or may significantly strengthen competition or may create conditions for significant improvement of market competition.

In addition, the Law lists several barriers to entry to a market; a combination of two or more of such barriers shall be regarded as conditions for limited competition.

The determination of a concerted group by the Director General has a constitutional validity.

#### **Implications**

The Director General may order a concerted group to take steps that would prevent harm or concern for harm to competition or to the public or steps that are expected to significantly increase the competition between the members of the concerted group, or to create conditions for such increase.

In addition, the Tribunal, upon the request of the Director General, may order the sale of holdings (entirely or partly) of members of the concerted group under certain circumstances.

#### Enforcement

Any violation of the Law has criminal, administrative and civil consequences.

#### Criminal enforcement

In general, all of the provisions of the Law are criminal offences. However, criminal sanctions are not often used and are reserved, mostly, for significant violations of the Law (eg, cartels; bid rigging). Notwithstanding, in the upcoming years we expect to see increased criminal enforcement alongside greater sanctions owing to developments of the Law as well as an increase in the IAA's influence. With respect to criminal enforcement we note the following.

- Responsibility of a corporation the Law states that if an offence under the Law was committed by a corporation, then every person that was, at the time of the offence, an active director, a partner (except a limited partner) or a senior officer responsible for that field, shall also be charged with that offence, unless that person has proven that the offence was committed without his or her knowledge and that he or she took all reasonable measures to ensure compliance with the Law.
- Maximum fine the maximum fine against a person in a criminal procedure is 2.26 million New Israeli shekels for every

- violation of the Law and an additional fine of up to 14,000 New Israeli shekels, for each day the offence continues. In the case of a company, the fine or the additional fine is doubled.
- Maximum punishment the maximum punishment for an individual is three years imprisonment, and if the offence has been committed in aggravated circumstances, up to five years. Aggravating circumstances include factors that will likely harm competition. Currently, the record imprisonment was a term of one year in jail.
- Leniency programme the IAA's leniency programme provides
  that every person, including a corporation, a director or an
  employee of a corporation, will be granted full immunity from
  criminal prosecution relating to a restrictive arrangement
  offence, if it is the first to come forward to the IAA and provide
  all information known to it, in connection with the restrictive
  arrangement to which it was party.

The IAA has repeatedly stated that it ascribes great importance to the programme and that it constitutes a major component of the Israeli enforcement regime for cartels. However, the leniency programme is not considered to be successful in Israel, with only a few applications since its initiation.

#### Administrative enforcement

The Law includes several administrative enforcement tools.

- Administrative determination (decision) the Director General may issue an administrative determination declaring that a certain violation has occurred. The Director General's determination serves as prima facie evidence in court.
- Administrative fines for every violation of the Law, the
  Director General may impose administrative fines of up to 8 per
  cent of the sales turnover of a corporation's revenue in the year
  preceding the violation. The Law sets a maximum amount of
  approximately 24.56 million New Israeli shekels. For individuals
  or corporations that, in the year preceding the violation, had sales
  turnover of less than 10 million New Israeli shekels, the Law sets a
  maximum fine of approximately 1.02 million New Israeli shekels.
- The Law contains a non-exhaustive list of circumstances and considerations for the Director General to weigh when determining the amount of the administrative fines to be imposed. These include, inter alia:
  - the duration of the offence;
  - the harm that the offence was liable to cause to competition or to the public;
  - the offender's share in the offence and its level of influence over its commission:
  - the existence or absence of prior offences and the date of their commission; and
  - actions taken by the offender to prevent repetition of the offence or to terminate the offence, including reporting the offence on its own initiative, or actions taken to repair the effects of the offence.
- Regarding an offender who is an individual his or her financial capacity, including income derived or accrued from the corporation related to the offence, and personal circumstances owing to which the offence was committed, including severe personal circumstances which justify not applying the full extent of the law against the offender. Regarding an offender who is a corporation the existence of a significant risk that as a result of imposing the penalty, the offender will not be able to pay its debts and its activities will be terminated.

- Also, the IAA published guidelines in order to clarify when it
  will impose administrative fines as the primary enforcement
  measure (instead of seeking criminal sanctions). The guidelines
  list numerous offences which will typically be enforced through
  administrative fines, including non-horizontal restrictive
  arrangements, gun-jumping violations, information exchange of
  non-secret information, abuse of dominant position and failure
  to comply with data requests.
- Consent Decree the Law authorises the Director General and third parties to agree to a Consent Decree that provides, inter alia, for an amount of money to be paid to the state treasury in lieu of other enforcement measures. In recent years the IAA increased its use of consent decrees and, inter alia, reached consent decrees with the Israel Electric Corporation (IEC), concerning the IEC's failure to produce documents to the IAA, in response to the IAA's data requests during an inquiry regarding IEC's alleged abuse of its dominant position. According to the consent decree, the IEC will pay €710,000 to the state treasury.

In addition, the IAA reached a consent decree with Tnuva (Israel's largest food manufacturer), pursuant to which the investigation against Tnuva will be terminated and Tnuva will admit that it was a party to a vertical restrictive arrangement with food retail chains in Israel. According to the consent decree, which is pending approval before the Tribunal, Tnuva will pay almost €6 million that will be directed at the public, while two of Tnuva's officials will pay almost €18,000 each to the state treasury.

#### Private enforcement

Class actions

Any violation of the Law is deemed a tort under the Torts Ordinance (New Version), 5728-1968. The Israeli Class Action Law enables the submission of motion to certify class actions in antitrust cases. In recent years, an increasing number of motions to certify class actions based on alleged global cartels are being filed with the Israeli district courts. The typical petitioners in these cases are Israeli private consumers or private consumer organisations while the respondents are global companies that allegedly were parties to (alleged) global cartels.

Often, the trigger for private enforcement in the past was based on criminal or an administrative enforcement action taken by the IAA. However, the new trend expands the said trigger to be enforcement actions taken by foreign competition authorities worldwide. Other motions to certify class actions are based on claims against monopolists regarding excessive pricing.

#### Pro-competitive developments

As noted, the past couple of years has seen many significant and influential developments in Israeli competition law and in the enforcement authorities of the Director General, inter alia, against the backdrop of unprecedented social protest against the increase in the cost of living.

#### The Food Law

The Food Law, enacted in 2014, deals primarily with vertical relations between food suppliers and retailers and regulates the commercial relations between them. The Food Law imposes criminal, administrative and civil liability on corporations and their officers. The Law also empowers the Director General to instruct a large retailer that is selling the products of a large supplier regarding sale spaces, and to give instructions to a retailer that is selling private label products.

#### The Concentration Law

The purpose of the Law, enacted in 2013, is to reduce economy-wide market concentration, and to promote competition in various sectors of the Israeli economy. The Concentration Law poses limitations on, inter alia: cross-holdings in a significant non-financial entity with a significant financial entity, and the control of public corporations through a pyramidal ownership structure. The Concentration Law also requires consulting with the Director General, inter alia, regarding the advancement of competition in a specific sector.

#### The IAA's advisory capacity

In addition to its role as a regulator and enforcer, the IAA performs competitive market analysis of various sectors and advises other regulators. Inter alia, recently, the IAA published a draft report concerning the elevator services sector in Israel, outlining competitive issues and recommendations of regulatory steps by government ministries as well as by the Consumer Protection Authority; a draft report regarding the geographic overconcentration of gas refuelling stations in Israel and the connection between the characteristics of the gas refuelling stations, their competitive surroundings, and the prices they charge; a draft report on personal import as a measure to promote competition, which its conclusion states that Israel has significant regulatory and bureaucratic barriers to the expansion and growth of personal import.



**Tal Eyal-Boger** FBC – Fischer Behar Chen Well Orion & Co

Ms Eyal-Boger, head of FBC's competition and antitrust department, is one of Israel's leading antitrust practitioners. She specialises in all aspects of competition and antitrust matters and represents clients in complex litigation and class actions, including following international cartels.

Ms Eyal-Boger is consistently featured in the international rankings of Who's Who Legal. She was also the only non-academic Israeli lawyer to have been selected by the international journal *Global Competition Review*, in its survey of the best worldwide antitrust practitioners under 40 years of age.

Ms Eyal-Boger regularly assists multinational and domestic companies in obtaining the approval of the Israel Antitrust Authority for M&A transactions, investments and agreements containing restrictive provisions, and provides counsel with respect to matters involving potential restrictive trade practices and abusive behaviour. Ms Eyal-Boger also works closely with companies to create and implement antitrust compliance programmes.

Ms Eyal-Boger was invited by the Israeli Antitrust Authority to act as a non-governmental advisor to the European Commission at the International Competition Network. Ms Eyal-Boger served as the deputy chair of the Israel Bar Association's antitrust committee and is frequently called upon to lecture on antitrust matters before various legal and business forums.

Ms Eyal-Boger was also a lecturer at the Law School of the College of Management-Academic Studies (COMAS), Israel's largest and oldest college, in the area of antitrust law.



3 Daniel Frisch Street Tel Aviv 6473104 Israel Tel: +972 3 694 4141

Fax: +972 3 694 4141

Tal Eyal-Boger teyal@fbclawyers.com

**Ziv Schwartz** zschwartz@fbclawyers.com

Shani Brown sbrown@fbclawyers.com

www.fbclawyers.com

Fischer Behar Chen Well Orion & Co (FBC), founded in 1958, is one of Israel's premier and largest full-service law firms. FBC acts for prominent multinational and Israeli clients; it offers professional excellence and personal attention across the spectrum of multidisciplinary business legal services, and is involved in a wide range of representations at the forefront of Israel's legal-economic agenda.

FBC is repeatedly ranked by international and domestic indices among Israel's leading practitioners in many areas.

FBC has Israel's leading and largest competition and antitrust practice. It represents companies on the full spectrum of criminal, administrative and civil antitrust matters, including merger control, abusive behaviour, restrictive arrangements and regulation of cartels, monopolies and oligopolies.

FBC's competition team provides ongoing advice on antitrust compliance and represents multinational and local companies in commercial transactions, as well as class actions – including following international cartels – and complex litigation before civil courts, criminal courts, the Antitrust Tribunal and the Israel Antitrust Authority.

FBC has been ranked consistently as one of the world's 100 leading competition practices and as Israel's premier antitrust firm.



**Ziv Schwartz** FBC – Fischer Behar Chen Well Orion & Co

Mr Schwartz is a partner in the competition and antitrust department, where he specialises in competition and antitrust, litigation, and commercial disputes. Mr Schwartz provides legal counsel to individuals and private companies with respect to antitrust matters relating to complex merger transactions, restrictive arrangements, and cases involving monopolies and abusive business practices. Mr Schwartz also represents companies in civil lawsuits and arbitration, including class actions and proceedings before the Antitrust Tribunal.

Mr Schwartz received his LLM degree from Columbia University School of Law, where he was named a Harlan Fiske Stone Scholar. During his studies, Mr Schwartz served as a research assistant and was a member of the editorial board of the Columbia Business Law Review. During his undergraduate studies, Mr Schwartz served as a research assistant at Tel Aviv University, Faculty of Law, and also served as a member of the editorial board of the Tel Aviv University Law Review.

Mr Schwartz appears in the 2017 edition of *Who's Who Legal Competition: Future Leaders*.



Shani Brown FBC – Fischer Behar Chen Well Orion & Co

Ms Brown is an associate in the competition and antitrust department, where she specialises in competition and antitrust law, litigation and regulation.

Ms Brown provides legal counsel to domestic and foreign companies in diverse competition and antitrust matters, including mergers and acquisitions, proceedings before the Israeli Antitrust Authority, class actions, commercial disputes and other potentially restrictive trade practices.

Law

**Business** 

Research